

ABOUT US

Our vision: We will become the most agile and nimble infrastructure bank in Europe. We help creating a better world by enabling sustainable infrastructure that improves the quality of people's live.

Always first: We are always first when it comes to delivering outstanding results with speed and precision. We never stand still. We take "always first" as an obligation to get better every day.



**LOOKING FOR A NEW
CHALLENGE?**

In this entrepreneurial growth environment, Kommunalkredit is looking to expand its product, structuring and syndication & placement teams in Vienna. Kommunalkredit offers ample space for creativity, self-initiative and personal development.

Join our team, as

Placement & Sales Manager

Key Responsibilities

- Maintain and develop strong relationships with international debt and equity providers in the banking, insurance, asset manager, PE, hedge fund and family office space.
- Build, manage and enhance these relationships and continuously ensure an accurate assessment of investor's funding/investment appetite.
- Provide useful market intelligence for decision making, structuring and pricing in order to win and subsequently place transactions.
- Obtain market information with a view to source and/or trade secondary market opportunities including high yield and mezzanine products.
- Prepare Syndication / Sales input during Deal Screener and Credit Application stages.

Requirements

- Minimum 5+ years of working experience within Project finance, debt advisory or M&A within infrastructure/energy from an international bank, advisor or a consultancy background. Pan-European sales, divestment or syndication experience of structured products desirable.
- Superior analytical aptitude, creative problem-solving abilities, and technical skills desirable. Proficient user of financial technology.
- Solutions focused, with drive and determination to succeed in a competitive fast-paced environment.
- Excellent communication and client facing skills. Apart from English, one or more European languages desirable.

The position is governed by the collective agreement for banks and bankers. The monthly basic minimum salary is EUR 3.920,92 gross based on the requirements mentioned above. A market-compliant overpayment is of course possible, depending on your experience and qualifications.

APPLY

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